

Exam : Cisco 650-173

**Title : Cisco® Communications
System for Account
Managers**

Version : Demo

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1. The Cisco UC520 provides integrated WLAN connectivity to mobile clients for which technology?

- A. voice only
- B. data only
- C. data and voice

Answer: C

2. What are two connection options for local Cisco Configuration Assistant deployment? (Choose two.)

- A. Connect remotely via a metropolitan area network.
- B. Connect directly to any access point.
- C. Connect directly to a UC520 PoE port.
- D. Connect to an IP Phone PC port.

Answer: CD

3. When creating demand with business decision makers, which two SMB challenges should be your focus? (Choose two.)

- A. lack of resources
- B. competitive pressure
- C. securing business assets
- D. operational efficiency
- E. investment protection

Answer: AB

4. Which two functions does Cisco Configuration Assistant provide? (Choose two.)

- A. device discovery
- B. call forwarding
- C. call routing configuration
- D. command line configuration
- E. wireless connectivity

Answer: AC

5. What resource would you recommend to a new Cisco partner for a variety of tools?

- A. Steps to Success
- B. Unified Communications for SMB
- C. Channel Incentive program
- D. Partner Central

Answer: D

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