

**Exam : Cisco 646-229**

**Title : Cisco® IP Communications  
Advanced Account Manager**

**Version : Demo**

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1. In simple terms, what is a converged solution?

- A. the collective maintenance of separate networks for voice, video, and data
- B. a hybrid solution made of connected IP and digital devices that enables voice and video over the same network
- C. a combination of premier Cisco voice and software solutions connected by Cisco routers and switches
- D. a solution that combines and enables voice, video, and data over the same network

**Answer: D**

2. A Cisco converged IP environment consists of four layers, including the client layer, the services layer, and the applications layer. What is the fourth layer of the IP environment?

- A. hub layer
- B. data network layer
- C. infrastructure layer
- D. hardware layer

**Answer: C**

3. What does a converged solution enable that a traditional solution does not enable?

- A. specific networks for specific applications
- B. 100 percent uptime
- C. mission-critical e-mail, fax, and PBX functions
- D. use of the Cisco Self-Defending Network

**Answer: D**

4. What are two common benefits of converged Cisco IP solutions? (Choose two.)

- A. retention of existing hardware
- B. increased productivity
- C. limited extension mobility
- D. reduced TCO
- E. ensured availability via two networks

**Answer: BD**

5. Which business driver is most responsible for the mass migration of the market toward converged solutions?

- A. security
- B. increased revenue
- C. ease of use
- D. productivity

**Answer: B**

6. What is a key benefit of a converged solution for many organizations?

- A. controls the high service costs that discourage network moves, adds, and changes
- B. reduces reliance on switch technology
- C. significantly reduces the TCO of voice networks in the short term
- D. combines all data and voice networks under one system

**Answer: A**

7. Which capability does the Cisco Catalyst 2950 Series switches provide?

- A. modular architecture and VPN access
- B. wire-speed Fast Ethernet and Gigabit Ethernet connectivity
- C. advanced QoS and multilayer switching
- D. network intelligent services, while maintaining the simplicity of traditional LAN switching

**Answer: B**

8. Which hardware device enables a reliable, manageable way to connect IP telephony systems to existing switches or analog devices?

- A. hub
- B. switch
- C. router
- D. gateway

**Answer: D**

9. Which Cisco IP phone would be most appropriate for a customer who would like to have additional lines and speed dial buttons on their phone?

- A. Cisco IP Phone 7902G
- B. Cisco IP Phone 7910SW
- C. Cisco IP Phone 7914 Expansion Module
- D. Cisco IP Phone 7940

**Answer: C**

10. Which of these products would be most appropriate to recommend to a customer that wants to switch from a PBX to Cisco CallManager without changing its voice mailbox?

- A. Cisco DPA 7600 Series Gateways
- B. Cisco VG248 Analog Phone Gateway
- C. Cisco 800 Series Integrated Services Routers
- D. Cisco Catalyst 6500 Series

**Answer: A**

11. Which product is the software-based call-processing component of a Cisco IP telephony solution?

- A. Cisco CallManager
- B. Cisco Unity
- C. Cisco Unity Express
- D. Cisco Media Convergence Server

**Answer: A**

12. Which product provides call processing for as many as 240 Cisco IP phones and also provides delivery of hybrid PBX functionality to enterprise branches or small businesses?

- A. Cisco CallManager
- B. Cisco Unity
- C. Cisco CallManager Express
- D. Cisco Media Convergence Server

**Answer: C**

13. In what way does Cisco IP Communicator enable users to place and receive calls?

- A. allows analog communications over digital devices
- B. uses IP telephony to leverage Wi-Fi
- C. uses their desktop or laptop computers as telephones
- D. saves data packets on network servers and retrieves data packets from network servers

**Answer: C**

14. Cisco CallManager Express would be most appropriate for which potential customer?

- A. an organization that needs to support a large number of teleworkers
- B. a global organization with many offices around the world
- C. an organization with several regional and branch offices
- D. a small organization with approximately 100 employees

**Answer: D**

15. Which product enables SMBs and enterprise branch offices to use Cisco Unity Express to cost-effectively integrate voice mail and auto attendant services?

- A. Cisco 800 Series Integrated Services Routers
- B. Cisco 1800 Series Integrated Services Routers
- C. Cisco 2800 Series Integrated Services Routers
- D. Cisco 3800 Series Integrated Services Routers

**Answer: C**

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