

Exam : IBM 000-748

**Title : IBM Storage Sales Solutions,
Version 8**

Version : Demo

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1. A customer has a requirement to add twelve additional servers (dual attached) to their existing two Brocade 16 port SAN Switches that have no more ports available.

Which of the following should be recommended to accommodate the current capacity requirement, allow for future growth, and provide 4 Gb support?

- A. One IBM TotalStorage SAN256B
- B. One IBM TotalStorage SAN18B-R
- C. One IBM TotalStorage SAN16B-2
- D. One Cisco Storage Director MDS 9506

Answer: A

2. The storage specialist submits a proposal to the customer who asks if the solution supports multi-level Vraid architecture (Vraid0, Vraid1, Vraid5).

What major competitor has Vraid architecture?

- A. HP
- B. EMC
- C. SUN
- D. Network Appliance

Answer: A

3. A customer wants to finance his purchase of a DS8100 disk system.

Where would the business partner go to get information on financial offerings?

- A. IBM Lease Plan
- B. IBM Sales Manual
- C. IBM Global Financing home page
- D. IBM Project Financing intranet page

Answer: C

4. A mixed server environment (UNIX and Microsoft Windows) customer has decided to purchase an IBM BladeCenter.

The customer requires 200 GB of storage now, but up to 10 TB in the future.

Their backup needs are less than 1 TB per week using Tivoli Storage Manager.

What is the best solution for this customer?

- A. IBM TotalStorage EXP24 and TS3100
- B. IBM System Storage DS4800 and DR550
- C. IBM System Storage DS4200 and TS3500
- D. IBM System Storage DS4700 and TS3100

Answer: D

5. In a multiple vendor storage environment as the storage is being refreshed, what would be one of the potential customer benefits when installing a SAN Volume Controller?

- A. The potential to manage the components within the SAN.
- B. The ability to share data between different server types.
- C. The ability to capture and analyze storage subsystem performance data.
- D. The potential to migrate data between different storage subsystems without disruption.

Answer: D

6. In a DR planning session with a customer it is determined that they customer needs a 3-site global distance data mirroring solution.

What IBM System Storage advanced copy service would accomplish this requirement?

- A. PPRC-XD
- B. Metro Mirror
- C. Global Mirror
- D. Metro/Global Mirror

Answer: D

7. Which vendor has positioned themselves as the leading Information Lifecycle Management (ILM) company?

- A. HP
- B. IBM
- C. HDS

D. EMC

Answer: D

8. A customer is concerned about the high cost of implementing SAN attached storage for their Microsoft Windows application and database servers.

They do need to consolidate storage and share data while utilizing existing network infrastructure.

Which IBM product should be proposed?

A. N series

B. DS4200 Storage Server

C. DS8300 Storage Server

D. Multiprotocol SAN Router

Answer: A

9. A customer has no more physical space in their data center.

They have four IBM TotalStorage ESS products including an E20, an F20, and two IBM TotalStorage ESS 800 storage servers.

They have IBM System i, System p, and System x servers.

They have no other storage vendors onsite other than IBM.

Which product will increase their speed and reduce their floor space?

A. IBM System Storage N5500

B. IBM System Storage DS8100

C. IBM System Storage DS4800

D. IBM System Storage SAN Volume Controller (SVC)

Answer: B

10. What value is offered by SnapRestore on an IBM System Storage N3700 in a Windows 2003 Server environment?

A. Protects against viruses

B. Reduces the recovery window

C. Reduces their license costs

D. Makes a duplicate copy of N3700 volumes

Answer: B

11. A customer's Microsoft Windows file and print servers have a current shared storage requirement of 10 TB. The storage requirement is expected to double the capacity using Fibre Channel disk drives within the next six months.

In addition, there will be a need to store 10 TB of reference data on low cost SATA disk drives.

Which of the following options will meet these requirements?

- A. IBM System Storage N3700
- B. IBM System Storage N5500
- C. IBM System Storage DS4200
- D. IBM System Storage DR550

Answer: B

12. A rapidly growing customer is concerned with the possibility of a natural disaster occurring in the area. They currently have two IBM UNIX servers, both being backed up locally to an IBM TS3500 Tape Library. Tapes are taken offsite nightly.

What is the next level of disaster recovery keeping cost as a concern?

- A. Implement HACMP between the production and remote location.
- B. Make multiple copies of the data each night for local and remote use.
- C. Move the tape library to a remote location and perform backups nightly.
- D. Duplicate their existing environment (servers and library) at a remote location.

Answer: C

13. A customer is in the process of replacing an existing Hitachi TagmaStore with a DS8300 for their mission-critical database storage.

While in the process of installing the DS8300, the customer would also like to set up an application test site for use in application development.

The customer would further like to preserve this investment in the TagmaStore by utilizing it as storage for the application test site.

The production and test sites would be adjacent to each other.

If the customer wants to test the applications with live data, what should the IBM storage specialist recommend?

- A. SAN Volume Controller
- B. Two SAN Volume Controllers
- C. SAN Volume Controller with FlashCopy
- D. SAN Volume Controller with Remote Mirror

Answer: C

14. A customer has a heterogeneous environment.

They want the ability to scale their storage infrastructure to meet rapidly changing business conditions.

Which of the following would be most appropriate to discuss with the customer?

- A. Business Continuity
- B. On Demand Environment
- C. Tiered Storage Hierarchy
- D. Information Lifecycle Management

Answer: B

15. A customer is not satisfied with the utilization of their heterogeneous storage devices.

Which of the following solutions should the IBM storage specialist recommend to help provide the customer with storage on demand?

- A. DS8300 with LPARs
- B. Tivoli Storage Manager (TSM)
- C. IBM SAN Volume Controller (SVC)
- D. IBM TotalStorage Productivity Center (TPC) software

Answer: C

16. The benefits of infrastructure simplification are:

- I - Higher application availability
- II - Better system optimization
- III - Multiple management viewpoints
- IV - Increased personnel productivity

- A. I, II, IV
- B. I, II, III
- C. I, III, IV
- D. II, III, IV

Answer: A

17. What are some of the categories of data in an ILM storage environment?

- A. Gold, Silver, and Bronze data
- B. Remaining storage capacity, valid data, duplicate data
- C. Enterprise class data, midrange class data, and entry level data
- D. Temporary data, On Demand data, dedicated pool data, external information data

Answer: B

18. An IBM storage specialist is talking to a client regarding their current tape library and backup strategy. Which of the following questions would be most appropriate to identify the customer's business challenges?

- A. What software is being used for backup?
- B. Has there been any recent loss of data?
- C. How many tape drives are in the library?
- D. What tape technology is currently being used?

Answer: B

19. A current System z customer has 10,000 3490 tape cartridges, most of which are only 10% utilized, in their tape shelf storage adjacent to their computer room.

The customer currently has no space for the new DS8300 that is on order.

What should the IBM storage specialist propose as a solution?

- A. TS3500 with LTO3 drives

- B. DR550 for data archiving
- C. TS7700 Virtual Tape Server
- D. TS3310 with two expansion units

Answer: C

20. The customer has both a Windows SAN and a separate UNIX SAN.

Each of these is managed by a different group.

The UNIX group has the smallest budget and the need for more resources.

What is the first question that the CIO should be asked?

- A. Which vendor's switch product do you use?
- B. Which vendor's storage product do you use?
- C. Are there additional storage resources available in the Windows SAN?
- D. Are there additional switch ports available in both the Windows and UNIX SANs?

Answer: C

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